

Annex A: Seller's Commission Schedule

PAYMENT TERM	SCHEDULE	% RELEASED
Spot Cash	Upon full payment	90%
	Upon submission of complete documents	10%
20% Outright DP/ 80% Balance Spread in 12 months	Payment of 20% DP	80%
	6 th month installment of balance	10%
	12 th month installment of balance (Full Payment)& complete documents	10%
20% Outright DP/ 80% BF	Payment of 20% DP	80%
	80% BF (Full Payment)& complete documents	20%
10% Outright DP/ 10% Equity Spread 6 months/ 80% BF	Payment of 10% DP	40%
	3 rd month installment of equity	20%
	6 th month installment of equity	20%
	80% BF (Full Payment) & complete documents	20%
20% Equity Spread 6 months / 80% BF	3 rd month installment of equity	40%
	6 th month installment of equity	40%
	80% BF (Full Payment) & complete documents	20%
20% Equity Spread 12 months / 80% BF	6 th month installment of equity	40%
	12 th month installment of equity	40%
	80% BF (Full Payment) & complete documents	20%
20% Equity Spread 15 months / 80% BF	5 th month installment of equity	20%
	10 th month installment of equity	30%
	15 th month installment of equity	30%
	80% BF (Full Payment) & complete documents	20%
20% Equity Spread 18 months / 80% BF	6 th month installment of equity	20%
	12 th month installment of equity	30%
	18 th month installment of equity	30%
	80% BF (Full Payment) & complete documents	20%
20% Equity Spread 24 months / 80% BF	6 th month installment of equity	20%
	12 th month installment of equity	20%
	18 th month installment of equity	20%
	24 th month installment of equity	20%
	80% BF (Full Payment) & complete documents	20%
20% Equity Spread 36 months / 80% BF	6 th month installment of equity	20%
	12 th month installment of equity	20%
	24 th month installment of equity	20%
	36 th month installment of equity	20%
	80% BF (Full Payment) & complete documents	20%
30% Equity Spread 15 months / 70% PF	5 th month installment of equity	20%
	10 th month installment of equity	30%
	15 th month installment of equity	30%
	70% PF (Full Payment) & complete documents	20%
10% Equity Spread 12 months/90%BF	6 th month installment of equity	20%
	12 th month installment of equity	20%
	80% BF (Full Payment) & complete documents	60%

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10% Equity Spread 24 months/90%BF	6 th month installment of equity	10%
	12 th month installment of equity	10%
	18 th month installment of equity	10%
	24 th month installment of equity	10%
	90% BF (Full Payment) & complete documents	60%
PAYMENT TERM	SCHEDULE	% RELEASED
10% Outright DP/ 90% BF	Payment of 10% DP	40%
	90% BF (Full Payment) & complete documents	60%
Total Contract Price Spread Over 12 months	3 rd month installment of TCP	25%
	6 th month installment of TCP	25%
	9 th month installment of TCP	25%
	12 th month installment of TCP (Full Payment) & complete documents	25%